

July-August 2020



KELLER WILLIAMS REALTY

Austin Business Journal Top 50 Residential Nominee; Platinum Top 50 Finalist; Five Star Professional Winner for the last 10 years

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Do Me A Favor, whenever you come across people who are thinking of buying or selling a home and would appreciate the level of service I provide, please send me their name and phone number and I'll be happy to follow up and take great care of them. $I \heartsuit Referrals$

Real Estate News

Historically low-interest rates, tight inventory, and strong demand are continuing to favor sellers in the Austin housing market. The lending process has tightened up and due to COVID-19 safety precautions, the closing process is often taking longer than usual.

The ongoing pandemic has also brought changes in what buyers want in their new home. Some of these new trends are:

larger homes

less of the "open" design

a home office

larger outdoor spaces.

To those who are complaining about the quarantine period and curfews, just remember that your grandparents were called to war; you are being called to sit on the couch and watch Netflix. You can do this.

Margaret Moser Plaza

Dedicated on May 15, 2014, the plaza was to honor Margaret Moser who was senior music writer for the Austin Chronicle for 33 years. The sculpture was done by famed artist Jim LaPaso and is compliment by benches and shady palm trees. The plaza is located on West 3rd in the Warehouse District.

Margaret organized a "posse" of girls who wanted to hang out with rock stars. Just some cute girls who liked cute bands and wanted to show some southern hospitality! They were known as the "Texas Blondes". Austin Chronicle June 30,



Around Town

If you're not barefoot then you're overdressed

Unknown

"Nothing in life is to be feared; it is only to be understood. Now is the time to understand more, so that we may fear less." — Marie Curie

DIY TIPS

Mosquito Repellent

Use a dark spray bottle and shake before each use.

- 1 C Witch Hazel
- 1C Vodka

1/2 C of any one of these oils grapeseed, jojoba, almond, olive, or neem.

100 drops or more of one or a combination of pure essential oils such as lavender, spearmint, rosemary, lemon, eucalyptus, tea tree or citronella.

Grass/Weed Killer

4 cups white vinegar ¹/₂ cup of table salt 2 tsp of liquid detergent Use a spray bottle and shake well. Be careful it does not just kill weeds it kills plants and grass too.

Good Reasons to Wear a Mask

- It literally saves lives
- To save money on lipstick or hide a blemish!
- To support your cause-advertise
- To leave your house-At All
- To express yourself-make someone laugh
- Show appreciation for essential workers
- It's rude to make other people sick
- Be a leader in your community-set an example
- So small businesses can open and stay open
- So the kids can go back to school.
 - From Washington State Dept of Health



Are you or anyone you know considering building a new home? My training, experience and knowledge can help you. Did you know builders pay the agent and often appreciate a knowledgeable go between? Most important, you have someone to represent your best interest and it costs you nothing. Call me to find out more. $I \neq Referrals$



